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## ACQUISITIONS ANALYST – INDUSTRIAL OUTDOOR STORAGE - ATLANTA, GA

### COMPANY:

WIM Resources, LLC dba Stonemont Financial Group, one of the nation's fastest growing private real estate investment and development companies, is currently seeking an Acquisitions Analyst for our Industrial Outdoor Storage team in Atlanta, GA. Stonemont is a privately held real estate investment and development firm managing diversified strategies on behalf of public and private institutions alike resulting in a portfolio of over \$5B in assets under management. Our vertically integrated operating platform is focused on developing, acquiring, and managing assets in high-growth markets across the country. Stonemont's foundation has been built through an emphasis on relationships, innovation, and execution. Our team's diverse experience, collaborative approach and fiduciary mindset have produced a demonstrated track record of performance across investment strategies and market cycles. Our commitment to utilizing our expertise in the asset types we know while continuing to evolve with the market allows us to be a prominent leader in the real estate investment management industry.

### POSITION:

Stonemont is seeking Analyst candidates to join our Industrial Outdoor Storage ("IOS") team and support the platform's continued growth. The position will be tasked with supporting the senior investment team members in all aspects of underwriting, conducting due diligence, and performing market analysis on prospective acquisition opportunities. Stonemont's Industrial Outdoor Storage (IOS) platform has a portfolio of more than 100 assets with an AUM of over \$1 billion and is actively growing nationwide.

### JOB DUTIES / RESPONSIBILITIES: Daily responsibilities include but are not limited to:

- Conduct detailed underwriting / financial modeling of prospective acquisitions and developments.
- Research, evaluate, and organize economic and market data to help support investment strategies and opportunities
- Help in the execution of an acquisition from start to finish, including underwriting, market analysis, broker or seller communications, contract negotiations, and transaction closing.
- Prepare investment committee memorandums and analysis on all new investment opportunities
- Provide market analysis and trends in the industrial outdoor storage space on a market-specific and macro perspective
- Collaborate across acquisitions, asset management, accounting, and capital markets to advance the firm's investment strategy.
- Assisting in lease analysis, tenant underwriting, and lease negotiations

### QUALIFICATIONS:

- Minimum 1-2 years of real estate experience. Prior experience in the industrial asset class is preferred.
- Strong proficiency with Microsoft Excel (financial modeling), Word, and PowerPoint
- Strong qualitative and quantitative analytical ability with a focused attention to detail
- Understanding of real estate finance concepts used to evaluate investments and perform market analysis
- Excellent oral and written communication skills
- Ability to multitask and prioritize effectively in a fast-paced work environment with relentless attention to detail
- Self-motivated with a desire to work in a collaborative, team-oriented environment

**COMPENSATION:** The chosen candidate will receive a competitive salary, bonus eligibility, unique employee investment opportunity and a benefits package which includes medical, dental, vision with cost of employee covered and a 401(k) plan. **NOTE: This job description is inclusive of but not limited to the job specifications contained herein. Additional duties or job functions may be required as deemed necessary.**

**Please direct resumes to Dotte Meyer, Senior Director of Operations at [dotte.meyer@stonemontfinancial.com](mailto:dotte.meyer@stonemontfinancial.com) and reference Acquisitions Analyst - IOS**